Registered number: 02689238 Charity number: 1010632



# BRISTOL AERO COLLECTION TRUST TRUSTEES' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

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# TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2022

The Board of Trustees ("the Board") has pleasure in presenting its annual report together with the audited financial statements for the Trust for the year ended 31 March 2022. The Annual Report serves the purposes of both a Trustees' report and a directors' report under company law. The Trustees confirm that the Annual Report and financial statements of the charitable company comply with the current statutory requirements, the requirements of the charitable company's governing document and the provisions of the Statement of Recommended Practice (SORP) applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2019).

Since the group and the Charity qualify as small under section 383 of the Companies Act 2006, the Group Strategic Report required of medium and large companies under the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013 has been omitted.

#### **Our Vision**

An aerospace industrial museum and learning centre that inspires and entertains today's and future generations through the stories and achievements of Bristol's aerospace industry - past, present and future.

### Reference and administrative details of the Charity, its trustees and advisers

Trustees I Gray CBE, Chair

J Body CBE, Vice Chair R Pettit, Secretary

A Gregg L Brodie P Craig J Finch

J D Heron (resigned 16 December 2021)

N Philippidis M Sanders S Smith

L Burnell (appointed 4 May 2021, resigned 13 May 2022)

S Cordwell (appointed 13 May 2022)

Company registered

number 02689238

**Charity registered** 

**number** 1010632

Registered office Aerospace Bristol

Hayes Way Patchway Bristol BS34 5BZ

Patron HRH The Princess Royal

Vice Patrons Sir George White Bt.

Mr. Jack Lopresti MP

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

Independent auditors Randall & Payne LLP

Randall & Payne LLP Shurdington Road Cheltenham Gloucestershire GL51 4GA

Bankers Lloyds Bank

Lloyds Bank Canons House Canons Way Bristol BS99 7LB

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

### Objectives and activities

# a. Policies and objectives

The Trustees have had due regard, as required by the Charities Act 2011, to the Charity Commission's general guidance on public benefit when reviewing its aims and objectives and in planning its activities. The Objects of the Trust, as stated in its Memorandum of Association are:

- 1) To advance public education in all matters concerning aircraft and the aircraft and aerospace industries, in particular by the provision of a museum for the public display, restoration and conservation of aircraft, flying boats, missiles, rockets, satellites, other flying aerial or space devices or machines and the component parts of them and drawings or archives and other products of, or relating to the aircraft and aerospace industries; and
- 2) To promote or undertake research into the history of aircraft design manufacture and operation including the history of the persons and companies involved in these activities and to publish and disseminate the useful results of that research.

The specific public benefits that flow from our Vision and Objects are:

- To enable a wide range of people to participate in and learn about the region's aviation heritage;
- To advance learning, skills and training, particularly in science, technology, engineering and design as well as heritage conservation skills;
- To conserve the aviation heritage, including Concorde 216, for present and future generations to experience, appreciate and enjoy; and
- To celebrate the world class achievements of the aerospace industry and the people who made it possible.

#### Achievements and performance

#### a. Main achievements of the Charity

Following a very difficult year, with a significant part of 2020 seeing the museum closed to visitors, the Trust applied for and was awarded a further £358,000 in April 2021 from round two of the Culture Recovery Fund and, to support the museum through its post-opening recovery, an additional £233,000 from round-three was awarded in October 2021.

Aerospace Bristol was able to reopen to the public on 19 May 2021, initially operating five days a week, rising to seven days a week during school holidays. Through the rest of the year, visitor numbers were encouraging, building slowly to approximately 65% of pre-Covid levels in 2019. School bookings improved for autumn 2021 and the Trust is encouraged by the projected return of its group travel and events business.

The museum was awarded Arts Council England Accreditation in January 2022. Accreditation is a fantastic achievement, which recognises the high standard of care we give our collections, visitors, historic site and staff. It provides an important framework to support ongoing development and future planning, as well as increasing our access to funding streams and other support.

The museum has welcomed back school visitors in ever increasing numbers and by March 2022 we were averaging numbers in line with what we saw before the pandemic. We successfully introduced two new workshops exploring the use of telescopes in understanding the universe both of which have proved popular and have encouraged an increased number of A Level groups to book workshops as a part of their visit.

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### Achievements and performance (continued)

Over the summer holiday of 2021, thanks to the support of the Nisbet Trust we were able to continue our offer of free STEAM Club activity sessions for low income families from across Bristol.

Thanks to the grant provided by the Weston Culture Fund, we were able to create and publish the first edition of the Aerospace Bristol guidebook.

We were also able to produce a children's activity book featuring our museum mascots Alfie and Amelia Fox, adding to our offer for our younger visitors. Both books were written in house and the children's book was designed by the in house team.

Throughout this year we continued to work with New Icon to improve and develop the children's App to help our younger visitors explore the museum in a fun and engaging way.

We have also worked with the RNIB and a visually impaired consultant to begin the development of an audio tour to improve accessibility for visually impaired visitors.

Working with the South Gloucestershire Museums Group and Avon Indian Community Group, the Trust developed an oral history project and travelling exhibition. This is part of the Trust's continued aims to strengthen links with BAME communities and expand representation in the collections and exhibitions. The exhibition launched at Aerospace Bristol in April 2022 with a launch event to celebrate the work of the participants and allow them to share the exhibition with their families and local community leaders. The launch was a huge success, with wonderful feedback from members of the Indian community. The exhibition, which is now on tour around South Gloucestershire, received praise and positive feedback from many visitors and museum staff with Indian and BAME heritage and they looked forward to seeing more exhibits highlighting our diverse community.

The Conservation in Action Workshop, made possible by Biffa Award, officially opened in July 2021 by HRH The Princess Royal and has continued to transform the visitor offer on site. Housed in restored Grade II listed Hangar 16M, visitors are able to view conservation in action and engage with knowledgeable volunteers. The hangar also provides learning and community spaces, collections storage and care areas, and new offices. This year we have completed a successful pilot series of 'Makers Workshops', teaching practical skills for local community members, promoting wellbeing and new connections.

Along with a Bristol Bolingbroke and Bristol Freighter, a Bristol Fighter with many original elements, is also on display in the workshop following its return from the USA in October 2020.

We have hosted several young apprentices in the workshop already, with great success. The arrangement allowed the apprentices to gain practical experience while working alongside our trained volunteers.

We are grateful to those individuals and Trusts and Foundations who have generously supported the Conservation in Action Workshop and conservation programme post-opening, including the John James Bristol Foundation and The Hobson Charity. We will continue to raise funds to support conservation and learning activities in the workshop, welcoming more young people on work experience and inspiring the next generation of engineers.

During October 2021 we marked the 50th anniversary of the launch of Prospero. Designed and built at Filton, it was the first British satellite to be launched by a British rocket, 'Black Arrow'. Alongside a temporary exhibition and onsite talks, we also participated in a conference held by the British Interplanetary Society.

We were able to reopen the reading room to visitors in June 2021, at a reduced capacity because of covid restrictions. We hosted 30 research visits, alongside offering regular access for staff and volunteers. The monthly 'Out of the Archive', series has offered museum visitors the chance to engage with archive material up close.

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

### Achievements and performance (continued)

In June 2021, the museum successfully launched a new on-line shop and transitioned to Shopify, a more efficient and reliable than the previous system. The online shop also gives visitors the option to pre-order items online and then collect them when they visit. This presents opportunities for us to promote relevant retail products (such as guide books) to visitors in advance of their visit. The launch of the shop resulted in c.£6k of sales in the financial year to March 2022, with the majority of sales in December. There is a clear opportunity to grow online shop revenue as more marketing and product ranges come online, particularly around the key Christmas period.

During the year, the museum also received a number of prestigious awards: Best Museum or Gallery in the Group Leisure & Travel Awards; Best Museum Visit in the School Travel Awards and TripAdvisor's Travellers' Choice Award, which places the museum in the top 10% of attractions on the global TripAdvisor platform.

The annual Visit England Assessment highlights Aerospace Bristol's excellence in its engaging interactives & museum galleries, as well as our friendly & knowledgeable workforce and continued commitment to providing a first class visitor experience. Despite challenges of Covid, in 2021 Aerospace Bristol achieved a quality scoring of 90% a 7% improvement on 2019. In addition to high score for our staff & volunteers, exceptionally high-scored areas were aspects before the ticket barrier & are accessible to members of our local community. This includes our large café (awarded the Quality Food & Drink accolade) & gift shop. Aerospace Bristol has continued to collect very positive visitor feedback through visitor surveys, Trip Advisor (Traveller's Choice Award in 2021 putting museum in the top 10% of visitor attractions), Google reviews & all social media platforms.

Staff at the museum are pleased to exchange their knowledge and contribute to the wider community through the DETI (Digital Engineering Technology and Innovation) programme; Inspire Advisory Group (a project led by UWE); Bristol Heritage Education Forum; Bristol Cultural Education Partnership; ABTEM (Association of British Transport and Engineering Museums) and the Aviation and Aerospace Archives Initiative. Specifically, staff members chair the South Gloucestershire Museums Group and sit on the executive committee of Aviation Heritage UK.

The Trust is very grateful for the hard work, commitment and loyalty of its staff and volunteers during what has been an exceptionally challenging time. There is a continuing process of recruiting new volunteers and a drive towards increasing diversity, with some 170 volunteers currently contributing to the work of the Trust.

The Trust thanks all its members, individual donors, government-backed funders, companies and grant–giving Trusts and Foundations that have supported the museum throughout the year and allowed it to survive and thrive into the future.

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### Achievements and performance (continued)

#### b. Fundraising activities and income generation

Aerospace Bristol has a small full-time professional fundraising team and does not outsource any fundraising nor rely on external expertise.

The Trust is registered with the Fundraising Regulator for which the voluntary levy is paid. Fundraising activity adheres to the Fundraising Code relating to ethical matters, fundraising standards and best practice. The Trust has received no complaints through the Fundraising Preference Service.

Members of the Development team are individually registered with the Institute of Fundraising (IoF) . The Development Manager has completed a Fundraising Diploma with the IOF and ensures that the museum's Fundraising activity adheres to the Code of Fundraising Practice. This sets the legal requirements, policies and systems which apply to UK fundraising activity. The Trust has a data protection policy and complies with the General Data Protection Regulations (GDPR). The Trust will continue to refer to all the relevant professional and statutory bodies for guidance and regulation developments on both fundraising and GDPR.

The Trust works hard to ensure that money is managed responsibly and that a good reputation is maintained by being transparent and trustworthy. Feedback is welcomed from donors, supporters and others who are approached for funds and is always taken seriously, serving to develop and improve activities and communications.

The Trust takes very seriously its responsibility towards supporters who may be considered to be in vulnerable circumstances. In line with being a Dementia Friendly Organisation, the Trust will carefully consider donations given by vulnerable adults and when appropriate consider the return of the donation. The fundraising team will comply with the donations policy which has been approved by the Board of Trustees.

The Trust is a company limited by guarantee, incorporated on 19 February 1992 with number 02689238 and registered as a charity on 24 April 1992 with number 1010632.

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### **Financial review**

#### a. Going concern

Since the 2021 financial year end, discussions and negotiations have been successfully completed to provide the following new financial arrangements:

- Under a £1 million loan agreement secured with South Gloucestershire Council over a 10-year period, the
  first repayment of £100,000 was due on 31st March 2020 with further annual payments of £100,000 over
  subsequent years. Annual interest of 4% over Base Rate will be paid on the amount of outstanding loan.
  However, due to the Covid pandemic and museum facing serious financial uncertainty, the first loan and
  interest repayment was deferred to March 2022, and reduced to £50,000 plus interest, with interest
  accruing for the prior years.
- An overdraft facility of £1.35 million obtained from Lloyds Bank is secured by a guarantee provided by BAE Systems. Interest will be charged at 1.8% above Base Rate. The current annual overdraft extends to 30th November 2022 but, supported by BAE System's guarantee, the Trust is due to agree a new 12 months overdraft facility to 30th November 2023 in the coming weeks.

The Trust's need for the above financial facilities is the result of a shortfall in funding for capital expenditure incurred in the implementation period prior to the opening of the museum in October 2017. This creates a level of uncertainty as the free fund is in deficit, and part of the deficit has to be funded by way of an overdraft facility. Legally an overdraft facility can be withdrawn at short notice even though a new facility has been granted until 30th November 2022 and is secured by BAE Systems' guarantee.

The Trustees believe that the accounts should continue to be prepared on a "going concern" basis as:

- They remain confident that the current overdraft arrangements will continue to be made available, thanks to the ongoing support and guarantee provided by BAE Systems;
- Since re-opening the museum in May 2021, visitor admissions have been steadily increasing, school and group bookings are encouraging and there is a cautious return of the museum's events and hospitality business;
- Overall income levels are expected to return to near pre-pandemic levels through 2022 and 2023, coupled with reduced operating costs which have been driven over the last eighteen months;
- Moving forward, due to increased profitability, the Trust may be able to either reduce its bank overdraft limit or convert the short term overdraft facility into a long term loan arrangement, similar to that agreed with South Gloucestershire Council;
- A grant of £514,000 was awarded from round-one of the Culture Recovery Fund, a grant of £358,000 from round-two and a further £233,000 from round-three awarded in October 2021 to support the museum from November 2021 to January 2022 as admission and trading income recover;
- There are adequate resources available to fund the normal on-going activities of the Trust as well as pay
  down debt

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### b. Principal risks and uncertainties

The Executive Management Committee, Audit Committee, and Board of Trustees monitor the risk management plan on a regular basis. The Audit Committee is specifically responsible for regularly reviewing the risks that the Trust may face, and for ensuring that there are adequate procedures to manage the identified risks. The main risks faced by the Trust are:

- Rising costs associated with the global energy crisis could have a real impact on the rates and utilities
  costs. In addition to this a cost of living crisis in the uk and rising costs for everyone could affect staff
  retention, visitor income and potentially many other income lines. This situation needs to be monitored
  closely and the Trust must remain alert and agile enough to make changes as needed.
- Financial risks relating to the repayment of debt as explained in the Financial Review above.
- Environmental and other risks such as fire, flood and terrorism which could lead to the damage or destruction of the museum. Mitigating factors include insurance cover, good housekeeping and communication, emergency plans and staff training.
- Climate change causing extreme weather patterns, with high temperatures impacting a largely indoor attraction. Consideration is being given to extending outdoor provisions. Insurance against this can be considered.
- Incidents causing loss of reputation affecting visitor numbers and stakeholder confidence in the Trust.
   Careful recruitment and staff training, particularly in Visitor Services, plus close monitoring of social media and customer feedback are ways used to manage this risk.
- A flat management structure designed to minimise staff costs creates a level of risk if key personnel leave at short notice. The aim is to develop existing management roles and succession planning to reduce any risk

It is the policy of the Board to hold insurance on its collection of artefacts and archival material on the basis of the possible repair and restoration costs and/or alternative replacement costs, but not the like-for-like replacement cost that may be incurred, as most of the collection is unique and irreplaceable. Items under loan are insured for costs prescribed under the terms of loan agreement.

#### Structure, governance and management

#### a. Constitution

The Trust is a company limited by guarantee, incorporated on 19 February 1992 with number 02689238 and registered as a charity on 24 April 1992 with number 1010632.

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### Structure, governance and management (continued)

#### b. Organisational structure and decision-making policies

New Articles of Association were adopted in May 2018 to bring them into line with current legislation and best practice, and to provide a suitable corporate governance framework for the future. Members of the Trust are required to renew annually and a register of members is maintained by the Trust.

The Board met formally 12 times during the financial year to review and manage the Trust's financial position during the Covid pandemic and continues to meet monthly. The Board is responsible for policy, setting strategic objectives and the overall direction of the Trust.

The Trust's Nominations and Governance Committee remains engaged in a review process to ensure that the Board has the necessary skills, experience and diversity to successfully direct and manage the charity into the future. There is a continual process of improvement in the governance of the charity, with the planned introduction of a Code of Conduct for Trustees, and new Trustees recruited through public advertisement.

The Trust's Audit Committee meets regularly and has responsibility for reviewing, monitoring and reporting to the Board on financial performance, budgets and forecasts, policies and procedures, risk management, internal controls, external audit and the Annual Accounts.

An Executive Management Team, headed by an Executive Director, is responsible for the day-to-day operational management of the Trust's activities.

The Board and its Management are supported by a Heritage & Collections Advisory Group and a Learning Futures Advisory Group which operate under formal terms of reference and are chaired by experienced Trustees.

Annual accounts are prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the Trust's Memorandum and Articles of Association, the Companies Act 2006 and the Statement of Recommended Practice, 'Accounting and Reporting by Charities' (FRS 102 SORP)

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### Plans for future periods

The Trust's new Forward Plan sets out its strategic goals and plan of action for the period until 2024 in order to achieve its charitable purposes and maintain its financial sustainability.

#### To successfully, sustainably and safely operate a nationally-recognised and fully accredited museum

Highly prudent financial management will continue to be critical as the Trustees consider that the effects of the pandemic will continue to be felt throughout 2022, with operations not returning to full or near pre-Covid levels until 2023.

#### The Trust will aim to

- Achieve an operating surplus in each year of operations and become debt-free over the next 10 years
- Make improvements against the standards set by Museum Accreditation, maintain a score of 90% or above under the Visit Britain's Visitor Attraction Quality Scheme and achieve Archive Accreditation.
- Attract and retain high quality professional staff.
- Maintain a minimum of 200 volunteers to support the museum's activities and improve the diversity of our staff, including volunteers, to reflect the community served by the museum.
- Continue to work towards achieving net zero greenhouse gas emissions by 2050 to meet the goal for the UK, as well as aligning with South Gloucestershire's 2030 Zero Carbon target.

# To advance learning, training and skills particularly history and heritage, and in science, technology and engineering, its past, present and future applications

The Trust will build on its learning and outreach programmes, developing its partnership with local universities, colleges, schools, industry and community organisations. The museum will aim to offer many more volunteering opportunities, especially for young people as a means of providing pathways into training and employment and engage with hard to reach audiences.

#### The Trust will aim to:

- Attract a minimum of 10,000 student visits in each year of operations, with an emphasis on those from disadvantaged backgrounds
- Deliver 200 formal and informal learning events, including through on-line activities
- Host/lead c.10 major events or projects each year with STEM, community and heritage partners such as universities, industry and professional bodies
- Participate in or attend 5 major learning and/or community projects or events a year

# To conserve heritage and enhance the collections for present and future generation to experience, appreciate and enjoy

The Trust will continue the major review of its reserve collection, digitise and catalogue the museum's nationally-significant archive and make our collections increasingly accessible to the public.

#### The Trust will aim to:

- Make the collections more accessible by documenting objects and archives to SPECTRUM/archive standards, and increase visibility of collections through community outreach, display, social media, digital platforms and engagement with specialist networks.
- Maintain a program of preventative conservation and deliver progress on large scale conservation and restoration projects: Bolingbroke, Fighter, and Freighter.
- Complete a collections review of the reserve collection to ensure the collections are appropriate; dispose
  of objects if required and identify gaps in the current collection.
- Prepare plans for the development of the next phase of exhibitions, storage and facilities for Building 16R and the 'Futures' gallery in Hangar 16S.

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

# Statement of Trustees' responsibilities

The Trustees (who are also the directors of the Charity for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law, the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Charity and of their incoming resources and application of resources, including their income and expenditure, for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP (FRS 102);
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards (FRS 102) have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the Group and the Charity's transactions and disclose with reasonable accuracy at any time the financial position of the Group and the Charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and the Charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

Each of the persons who are Trustees at the time when this Trustees' Report is approved has confirmed that:

- so far as that Trustee is aware, there is no relevant audit information of which the charitable group's auditors are unaware, and
- that Trustee has taken all the steps that ought to have been taken as a Trustee in order to be aware of any relevant audit information and to establish that the charitable group's auditors are aware of that information.

#### **Auditors**

The auditors, Randall & Payne LLP, have indicated their willingness to continue in office. The designated Trustees will propose a motion reappointing the auditors at a meeting of the Trustees.

Approved by order of the members of the board of Trustees and signed on their behalf by:

**N** Philippidis

Trustee

Date: 21 November 2022

N Philippidis

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRISTOL AERO COLLECTION TRUST

#### **Opinion**

We have audited the financial statements of Bristol Aero Collection Trust (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2022 which comprise the Consolidated Statement of Financial Activities, the Consolidated Balance Sheet, the Charity Balance Sheet, the Consolidated Statement of Cash Flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent charitable company's affairs as at 31 March 2022 and of the Group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Material uncertainty related to going concern

We draw attention to note 1.2 in the financial statements, which indicates that there is a material uncertainty in respect of going concern. Our opinion is not modified in respect of this matter.

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

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# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRISTOL AERO COLLECTION TRUST (CONTINUED)

#### Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' Report thereon. The Trustees are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.
- the Trustees' Report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report.

We have nothing to report in respect of the following matters in relation to which Companies Act 2006 requires us to report to you if, in our opinion:

- the parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Trustees were not entitled to prepare the financial statements in accordance with the small companies
  regime and take advantage of the small companies' exemptions in preparing the Trustees' Report and
  from the requirement to prepare a Strategic Report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRISTOL AERO COLLECTION TRUST (CONTINUED)

#### Responsibilities of trustees

As explained more fully in the Trustees' Responsibilities Statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the Group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our audit planning process gave consideration to the risk of material misstatement in the financial statements, using the calculated materiality level which itself factored in the nature of the Charity's operations and the interpreted levels of inherent and control risk.

In assessing the risk of fraud we reviewed management's own assessment of potential for fraud within the entity and reviewed judgements made by management to identify possible bias, in addition to any opportunity and incentive for fraud that are in inherent in the nature of the Charity's operations. Our detailed testing included review of accounting estimates and judgements and validation of prime ledger entries.

We confirmed our knowledge of the legal and regulatory environment of the entity through discussions with management. We analysed all information available to us in respect of relevant laws and regulations, including the Companies Act 2006, Charities Act 2011 and relevant UK tax legislation and enquired with management as to any possible breached in the aforementioned.

We agreed the accuracy of the financial statements to the supporting management information provided by the client and tested individually on a sample basis the income and expenditure in the financial statements to consider the business rationale behind the transactions and the accuracy of the financial records.

Our audit testing did not identify any issues in respect of the matters listed above, including fraud.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our Auditors' Report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRISTOL AERO COLLECTION TRUST (CONTINUED)

#### Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, and to the charitable company's trustees, as a body, Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinions we have formed.

Ryan Moore, CA (Senior Statutory Auditor) for and on behalf of Randall & Payne LLP Shurdington Road Cheltenham Gloucestershire GL51 4GA

Date:

# CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING INCOME AND EXPENDITURE ACCOUNT) FOR THE YEAR ENDED 31 MARCH 2022

	Note	Restricted funds 2022 £	Unrestricted funds 2022 £	Total funds 2022 £	Total funds 2021 £
Income from:					
Donations and legacies	2	92,572	1,020,028	1,112,600	2,083,303
Charitable activities	3	-	564,621	564,621	207,588
Other trading activities	4	-	535,249	535,249	44,314
Total income	-	92,572	2,119,898	2,212,470	2,335,205
Expenditure on:	=	_			_
Raising funds	5	3,900	415,285	419,185	181,566
Charitable activities	6	118,653	1,845,775	1,964,428	1,874,901
Total expenditure	_	122,553	2,261,060	2,383,613	2,056,467
Net (expenditure)/income		(29,981)	(141,162)	(171,143)	278,738
Transfers between funds	19	(287,248)	287,248	-	-
Net movement in funds	- -	(317,229)	146,086	(171,143)	278,738
Reconciliation of funds:					
Total funds brought forward		439,110	14,314,316	14,753,426	14,474,688
Net movement in funds		(317,229)	146,086	(171,143)	278,738
Total funds carried forward	<u>-</u>	121,881	14,460,402	14,582,283	14,753,426

The Consolidated Statement of Financial Activities includes all gains and losses recognised in the year.

The notes on pages 22 to 43 form part of these financial statements.

# CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2022

	Note		2022 £		2021 £
Fixed assets			_		~
Tangible assets	11		16,426,836		16,490,429
Heritage assets	12		234,992		234,991
			16,661,828		16,725,420
Current assets			10,001,020		. 0, . 20, . 20
Stocks	14	41,496		62,005	
Debtors	15	569,368		194,940	
Cash at bank and in hand		524,973		372,663	
		1,135,837		629,608	
Creditors: amounts falling due within one year	16	(2,284,549)		(1,659,935)	
Net current liabilities			(1,148,712)		(1,030,327)
Total assets less current liabilities			15,513,116		15,695,093
Creditors: amounts falling due after more than one year	17		(930,833)		(941,667)
Net assets excluding pension asset			14,582,283		14,753,426
Total net assets			14,582,283		14,753,426
Charity funds					
Restricted funds	19		121,882		439,110
Unrestricted funds	19		14,460,401		14,314,316
Total funds			14,582,283		14,753,426

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to entities subject to the small companies regime.

The financial statements were approved and authorised for issue by the Trustees and signed on their behalf by:

# CONSOLIDATED BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2022

N Philippidis

Trustee

Date: 21 November 2022

N Philippidis

The notes on pages 22 to 43 form part of these financial statements.

# CHARITY BALANCE SHEET AS AT 31 MARCH 2022

Fixed assets Tangible assets 11 16,422,786	16,487,023 234,991
, ,	
	234,991
Heritage assets 12 234,992 Investments 13 1	1
investments 13	1
16,657,779	16,722,015
Current assets	
Debtors 15 <b>536,287</b> 2	71,991
Cash at bank and in hand 254,445	90,476
<b>790,732</b> 5	62,467
Creditors: amounts falling due within one year 16 (1,975,498) (1,5	90,235)
Net current liabilities (1,184,766)	(1,027,768)
Total assets less current liabilities 15,473,013	15,694,247
Creditors: amounts falling due after more than one year 17 (930,833)	(941,667)
Net assets excluding pension asset 14,542,180	14,752,580
Total net assets 14,542,180	14,752,580
Charity funds	
Restricted funds 19 121,882	439,110
Unrestricted funds 19 14,420,298	14,313,470
Total funds 14,542,180	14,752,580

The Charity's net movement in funds for the year was £(210,399) (2021 - £280,762).

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to entities subject to the small companies regime.

The financial statements were approved and authorised for issue by the Trustees and signed on their behalf by:

# CHARITY BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2022

**N** Philippidis

Trustee

Date: 21 November 2022

N Philippidis

The notes on pages 22 to 43 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2022

	2022 £	2021 £
Cash flows from operating activities	~	~
Net cash used in operating activities	247,746	404,467
Cash flows from investing activities		
Purchase of tangible fixed assets	(311,977)	(360,641)
Decrease in capital debtors	-	140,120
Incoming capital grants (per SoFA)	-	392,242
Increase/(decrease) in fixed asset creditors	-	(261,450)
Net cash used in investing activities	(311,977)	(89,729)
Cash flows from financing activities		
Increase/(repaid) on bank overdraft	86,474	97,232
Incerease / (repayments) of borrowing	130,067	(96,734)
Net cash provided by financing activities	216,541	498
Change in cash and cash equivalents in the year	152,310	315,236
Cash and cash equivalents at the beginning of the year	372,663	57,427
Cash and cash equivalents at the end of the year	524,973	372,663

The notes on pages 22 to 43 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 1. Accounting policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with the Charities SORP (FRS 102) - Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Bristol Aero Collection Trust meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The Consolidated Statement of Financial Activities (SOFA) and Consolidated Balance Sheet consolidate the financial statements of the Charity and its subsidiary undertaking. The results of the subsidiary are consolidated on a line by line basis.

The Charity has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Financial Activities in these financial statements.

### 1.2 Going concern

The Trustees believe the Charity is a going concern and the financial statements have been prepared on this basis.

The overdraft facility has been renewed for a further year until 30 November 2023 and is guaranteed by BAE Systems. The £1m loan capital and interest repayments to South Gloucestershire Council were deferred initially until March 2022 and the Trust has since agreed the repayment profile on this loan, with £50,000 (reduced from £100,000) repayable in the next 12 months.

Following the pandemic and since re-opening the museum in May 2021, visitor admissions have been steady, school and group bookings are encouraging and there has been a positive return of the museum's events and hospitality business. Despite the potential threat of reduced consumer and business confidence and the impact of the current economic uncertainty, it is expected that overall income levels will soon reutrn to near pre-pandemic levels, coupled with reduced operating costs which have been driven over the last eighteen months.

In the last 18 months, the Trust has been successful in obtaining a number of funding grants. The monies recieved are being, and will be, carefully monitored by the Trust's Finance team to ensure that they are used in the best way possible to ensure the Trust remains a going concern.

Based on the above and positive results from our 2023/24 forecasts, the financial statements are prepared on the assumption that the entity is a going concern.

However, the Trustees recognise that the recovery profile of the Trust is likely to be longer than initially anticipated, with economic uncertainty, the cost of living crisis and the rising costs of running the museum potentially impacting the volume of admissions and surplus forecasted. These factors are impacting the entire sector and are not unique to the Trust. As at 31 March 2022, the Trust has negative free funds of £2.2m and accordingly, the Trustees recognise that there remains a material uncertainty in respect of going concern.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 1. Accounting policies (continued)

#### 1.3 Income

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably.

The recognition of income from legacies is dependent on establishing entitlement, the probability of receipt and the ability to estimate with sufficient accuracy the amount receivable. Evidence of entitlement to a legacy exists when the Charity has sufficient evidence that a gift has been left to them (through knowledge of the existence of a valid will and the death of the benefactor) and the executor is satisfied that the property in question will not be required to satisfy claims in the estate. Receipt of a legacy must be recognised when it is probable that it will be received and the fair value of the amount receivable, which will generally be the expected cash amount to be distributed to the Charity, can be reliably measured.

Grants are included in the Consolidated Statement of Financial Activities on a receivable basis. The balance of income received for specific purposes but not expended during the period is shown in the relevant funds on the Balance Sheet. Where income is received in advance of entitlement of receipt, its recognition is deferred and included in creditors as deferred income. Where entitlement occurs before income is received, the income is accrued.

#### 1.4 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Expenditure on raising funds includes all expenditure incurred by the Group to raise funds for its charitable purposes and includes costs of all fundraising activities events and non-charitable trading.

Expenditure on charitable activities is incurred on directly undertaking the activities which further the Group's objectives, as well as any associated support costs.

All expenditure is inclusive of irrecoverable VAT.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets costing £1,000 or more are capitalised and recognised when future economic benefits are probable and the cost or value of the asset can be measured reliably.

Tangible fixed assets are initially recognised at cost. After recognition, under the cost model, tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. All costs incurred to bring a tangible fixed asset into its intended working condition should be included in the measurement of cost.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

### 1. Accounting policies (continued)

#### 1.5 Tangible fixed assets and depreciation (continued)

Depreciation is charged so as to allocate the cost of tangible fixed assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following bases:

Long-term leasehold property - Length of lease, straight line

Exhibitions and collections - 20 years straight line Fixtures and fittings - 7 years straight line

The lease of the site is for 150 years ending December 2166. Leasehold land and buildings are reviewed annually by the Trustees for any indication of impairment.

Only assets costing more than £1,000 are capitalised.

#### 1.6 Heritage assets

Where heritage assets have been acquired and there are records available, these are recognised at cost together with direct restoration costs. Where no such records are available, the heritage assets are not recognised on the balance sheet on the grounds that the cost of obtaining this information would outweigh the benefit in doing so.

The heritage assets acquired are considered to have indefinite lives by the Trustees and therefore are not depreciated. Annually at the reporting date, the heritage assets are reviewed by the Trustees for indications of impairment.

Conservation costs are written off each year as an expense.

#### 1.7 Investments

Fixed asset investments are a form of financial instrument and are initially recognised at their transaction cost and subsequently measured at fair value at the Balance Sheet date, unless the value cannot be measured reliably in which case it is measured at cost less impairment. Investment gains and losses, whether realised or unrealised, are combined and presented as 'Gains/(Losses) on investments' in the Consolidated Statement of Financial Activities.

Investments in subsidiaries are valued at cost less provision for impairment.

#### 1.8 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 1.9 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 1. Accounting policies (continued)

#### 1.10 Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

#### 1.11 Liabilities and provisions

Liabilities are recognised when there is an obligation at the Balance Sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably.

Liabilities are recognised at the amount that the Charity anticipates it will pay to settle the debt or the amount it has received as advanced payments for the goods or services it must provide.

Provisions are measured at the best estimate of the amounts required to settle the obligation. Where the effect of the time value of money is material, the provision is based on the present value of those amounts, discounted at the pre-tax discount rate that reflects the risks specific to the liability. The unwinding of the discount is recognised in the Consolidated Statement of Financial Activities as a finance cost.

#### 1.12 Financial instruments

The Group only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

#### 1.13 Pensions

#### 1.14 Fund accounting

General funds (free funds) are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Group and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Group for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

2.	Income from	donations	and legacies
----	-------------	-----------	--------------

	Restricted funds 2022 £	Unrestricted funds 2022 £	Total funds 2022 £	Total funds 2021 £
Donations and grants	92,572	941,354	1,033,926	1,740,303
Sponsorship	-	78,674	78,674	100,000
Donations in kind	-	-	-	243,000
	92,572	1,020,028	1,112,600	2,083,303

### 3. Income from charitable activities

	Unrestricted funds 2022 £	Total funds 2022 £	Total funds 2021 £
Visitor admissions	561,443	561,443	204,638
Filming	3,178	3,178	2,950
Total 2022	564,621	564,621	207,588

# 4. Income from other trading activities

# Income from fundraising events

	Unrestricted funds 2022 £	Total funds 2022 £	Total funds 2021 £
Fundraising events	250	250	80
Trust incidental trading	34,954	34,954	7,538
Management charge - BAC Trading Ltd	145,258	145,258	6,643
Other - Miscellaneous Income	5,000	5,000	24
BAC Trading Limited	495,045	495,045	36,672
Inter-group activity	(145,258)	(145,258)	(6,643)
Total 2022	535,249	535,249	44,314

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

### 4. Income from other trading activities (continued)

### Income from fundraising events (continued)

The Trust's commercial operations are carried out through its trading subsidiary, BAC Trading Limited. During the year BAC Trading Limited had sales of £495,045 (2021: £36,672). The principal activity of the company is to carry out events, retail and catering activities at the museum, Aerospace Bristol.

# 5. Expenditure on raising funds

#### Costs of raising voluntary income

	Restricted funds 2022 £	Unrestricted funds 2022 £	Total funds 2022 £	Total funds 2021 £
Cost of generating donated income	3,900	37,010	40,910	66,762
Costs of raising voluntary income - wages and salaries	_	61,381	61,381	75,010
Costs of raising voluntary income - NI	-	5,153	5,153	6,192
Costs of raising voluntary income - pension costs	-	1,210	1,210	1,550
	3,900	104,754	108,654	149,514

# Other trading expenses

	Unrestricted	Total	Total
	funds	funds	funds
	2022	2022	2021
	£	£	£
Cost of sales - operatios of BAC Trading Limited Intergroup activity	455,789	455,789	38,695
	(145,258)	(145,258)	(6,643)
	310,531	310,531	32,052

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 6. Analysis of expenditure on charitable activities

# Summary by fund type

	Restricted funds 2022 £	Unrestricted funds 2022 £	Total 2022 £	Total 2021 £
Visitor services	54,915	467,198	522,113	627,736
Learning and volunteering	5,386	129,982	135,368	163,876
Museum facilities management and development costs	48,170	1,054,957	1,103,127	843,960
Collection conservation and management	10,182	193,638	203,820	228,473
Governance costs	-	-	-	10,856
	118,653	1,845,775	1,964,428	1,874,901

# 7. Analysis of expenditure by activities

	Activities undertaken directly 2022 £	Support costs 2022 £	Total funds 2022 £	Total funds 2021 £
Visitor services	270,978	251,136	522,114	627,736
Learning and volunteering	72,626	62,742	135,368	163,876
Museum and facilities management and development costs	593,929	509,198	1,103,127	843,960
Collection conservation and management	109,350	94,469	203,819	228,473
Governance costs	-	-	-	10,856
	1,046,883	917,545	1,964,428	1,874,901

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 7. Analysis of expenditure by activities (continued)

### Analysis of direct costs

	Visitor services 2022 £	Learning and volunteering 2022	Museum and facilities management and developent costs 2022	Collection conservation and management 2022 £	Total funds 2022 £
Staff costs	242,758	71,668	144,933	99,100	558,459
Other direct costs	28,220	958	448,996	10,251	488,425
	270,978	72,626	593,929	109,351	1,046,884

# **Prior year analysis of Direct Costs**

Total staff costs for 2021 were £571,231 Other direct costs for 2021 were £217,224

# **Analysis of support costs**

	Visitor services 2022 £	Learning and volunteering 2022	Museum and facilities management and development costs 2022	Collection conservation and management 2022 £	Total funds 2022 £
Staff costs Other support	73,374	19,580	160,116	29,480	282,550
costs Governance	161,758	43,162	349,082	64,989	618,991
costs	16,004	-	-	-	16,004
	251,136	62,742	509,198	94,469	917,545

# **Prior year analysis of Support Costs**

Total staff costs for 2021 were £276,071 Other direct costs for 2021 were £799,519 Governance costs for 2021 were £10,856

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

8.	Auditors' remuneration				
				2022 £	2021 £
	Fees payable to the Charity's auditor for the audaccounts (all services)	dit of the Charity'	s annual	15,664	10,856
	Fees payable to the Charity's auditor in respect All non-audit services not included above	of:	=	4,455 =	8,025
9.	Staff costs				
		Group 2022 £	Group 2021 £	Charity 2022 £	Charity 2021 £
	Wages and salaries	830,209	855,159	830,209	855,159
	Social security costs	63,501	60,234	63,501	60,234
	Contribution to defined contribution pension schemes	15,045	14,661	15,045	14,661
		908,755	930,054	908,755	930,054

No redundancy payments were made during the year ended 31 March 2022 (2021: £11,548 relating to 3 employees). All amounts were recognised within expenditure during the year with no amounts outstanding at the year end.

The average number of persons employed by the Charity during the year was as follows:

	Group	Group
	2022	2021
	No.	No.
Employees	48	58

The average number of employees (headcount) during the year was 48 (2021 - 58). The employees of te Group are employed by the Charity, a charge of employee time that is utilised by the trading subsidiary is invoiced to BAC Trading Limted as a management charge.

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

Group	Group
2022	2021
No.	No.
In the band £70,001 - £80,000 <b>1</b>	1

The total aggregate employment benefits, including employer pension costs and employer's national insurance contributions, received by key management personnel were £359,561 (2021 - £335,312)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

### 10. Trustees' remuneration and expenses

None of the Trustees (or any persons connected with them) received any remuneration or benefits from the Charity for their work as Trustees. However, the Executive Director, Lloyd Burnell, who was also a Trustee during the year, did receive remuneration and out of pocket expenses in fulfilling his full time management role. Remuneration of a Trustee is permitted under the governing document and with an order from the Charity Commission. The value of Trustees' remuneration and other benefits was as follows:

		2022 £	2021 £
L Burnell	Remuneration	78,060	79,845
	Pension contributions paid	1,320	1,313

During the year ended 31 March 2022, no Trustee expenses have been incurred (2021 - £NIL).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 11. Tangible fixed assets

Group

Long-term leasehold property £	Plant and machinery £	Fixtures and fittings	Office equipment £	Computer equipment £	Other fixed assets £	Total £
13,602,825	34,776	684,563	1,011	50,887	3,411,847	17,785,909
211,864	-	6,785	-	93,328	-	311,977
13,814,689	34,776	691,348	1,011	144,215	3,411,847	18,097,886
303,937	16,764	358,419	433	19,665	596,263	1,295,481
91,408	4,968	98,024	144	10,432	170,592	375,568
395,345	21,732	456,443	577	30,097	766,855	1,671,049
13,419,344	13,044	234,905	434	114,118	2,644,992	16,426,837
13,298,888	18,012	326,144	578	31,222	2,815,585	16,490,429
	leasehold property £  13,602,825 211,864  13,814,689  303,937 91,408  395,345	leasehold property £  13,602,825 34,776 211,864 -  13,814,689 34,776  303,937 16,764 91,408 4,968  395,345 21,732	leasehold property £       Plant and machinery £       Fixtures and fittings £         13,602,825 211,864 - 6,785       34,776 684,563 6,785         13,814,689 34,776 691,348       34,776 691,348         303,937 16,764 91,408 4,968 98,024       358,419 98,024         395,345 21,732 456,443       456,443	leasehold property £         Plant and machinery £         Fixtures and fittings £         Office equipment £           13,602,825         34,776         684,563         1,011           211,864         -         6,785         -           13,814,689         34,776         691,348         1,011           303,937         16,764         358,419         433           91,408         4,968         98,024         144           395,345         21,732         456,443         577           13,419,344         13,044         234,905         434	leasehold property £         Plant and machinery £         Fixtures and fittings £         Office equipment £         Computer equipment £           13,602,825         34,776         684,563         1,011         50,887           211,864         -         6,785         -         93,328           13,814,689         34,776         691,348         1,011         144,215           303,937         16,764         358,419         433         19,665           91,408         4,968         98,024         144         10,432           395,345         21,732         456,443         577         30,097           13,419,344         13,044         234,905         434         114,118	leasehold property £         Plant and machinery £         Fixtures and fittings £         Office equipment £         Computer equipment £         Other fixed assets £           13,602,825         34,776         684,563         1,011         50,887         3,411,847           211,864         -         6,785         -         93,328         -           13,814,689         34,776         691,348         1,011         144,215         3,411,847           303,937         16,764         358,419         433         19,665         596,263           91,408         4,968         98,024         144         10,432         170,592           395,345         21,732         456,443         577         30,097         766,855           13,419,344         13,044         234,905         434         114,118         2,644,992

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 11. Tangible fixed assets (continued)

Charity

	Long-term leasehold property £	Plant and machinery £	Fixtures and fittings	Office equipment £	Computer equipment £	Other fixed assets £	Total £
Cost or valuation	40.000.005	04.770	004.000	4 044	40.004	0.444.047	47 704 000
At 1 April 2021	13,602,825	34,776	681,068	1,011	49,801	3,411,847	17,781,328
Additions	211,864	-	5,385	-	93,328	-	310,577
At 31 March 2022	13,814,689	34,776	686,453	1,011	143,129	3,411,847	18,091,905
Depreciation							
At 1 April 2021	303,937	16,764	357,296	433	19,613	596,263	1,294,306
Charge for the year	91,408	4,968	97,425	144	10,277	170,592	374,814
At 31 March 2022	395,345	21,732	454,721	577	29,890	766,855	1,669,120
Net book value							
At 31 March 2022	13,419,344	13,044	231,732	434	113,239	2,644,992	16,422,785
At 31 March 2021	13,298,888	18,012	323,772	578	30,188	2,815,585	16,487,023

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 11. Tangible fixed assets (continued)

# **Charity (continued)**

The National Heritage Memorial Fund has a £4,682,000 legal charge over the assets in the event of a sale. See note 20 for additional details.

South Gloucestershire Council has a £1 million floating legal charge over the assets of the Trust in relation to their outstanding loan.

### 12. Heritage assets

**Group and Charity** 

Assets recognised at cost

	Heritage assets 2022 £	Total 2022 £
Carrying value at 1 April 2021 and 31 March 2022	234,992	234,992
	234,992	234,992

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

### 13. Fixed asset investments

	Investments in
	subsidiary
	companies
Charity	£
Cost or valuation	
At 1 April 2021	1
	<del></del>
At 31 March 2022	1
Net book value	
At 31 March 2022	1
At 31 March 2021	
	<u>·</u>

# Principal subsidiaries

The following was a subsidiary undertaking of the Charity:

Name	Country	Principal activity	Class of shares	Holding
BAC Trading Limited	England and Wales	To carry out retail, events and catering activities within facilities provided by Bristol Aero Collection Trust.	Ordinary	100%

The financial results of the subsidiary for the year were:

Name	Income £	Expenditure £	Profit/(Loss) for the year £	Net assets £
BAC Trading Limited	495,046	455,788	39,258	40,104

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

14.	Stocks				
				Group 2022 £	Group 2021 £
	Finished goods and goods for resale			41,496	62,005
15.	Debtors				
		Group 2022 £	Group 2021 £	Charity 2022 £	Charity 2021 £
	Due within one year				
	Trade debtors	106,041	13,343	91,022	11,854
	Amounts owed by group undertakings	-	-	-	93,145
	Other debtors	339,385	20,284	333,972	6,052
	Prepayments and accrued income	123,942	161,300	111,293	160,927
	Gift aid recoverable	-	13	-	13
		569,368	194,940	536,287	271,991
16.	Creditors: Amounts falling due within on	Group 2022	Group 2021	Charity 2022	Charity 2021
		£	£	£	£
	Bank overdrafts	1,196,460	1,109,986	1,196,460	1,109,986
	Covid 19 'Bounce Back' loan	10,000	8,333	10,000	8,333
	Council loan	50,000	-	50,000	-
	Trade creditors	257,424	166	171,457	-
	Other taxation and social security Other creditors	341,760	14,077	341,760	14,077
	Accruals and deferred income	93,658 335,247	340,766 186,607	93,659 112,162	340,766 117,073
		2,284,549	1,659,935	1,975,498	1,590,235
17.	Creditors: Amounts falling due after more	e than one year			
		Group 2022 £	Group 2021 £	Charity 2022 £	Charity 2021 £
	Covid 19 'Bounce Back' loan	30,833	41,667	30,833	41,667

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

### 17. Creditors: Amounts falling due after more than one year (continued)

	Group 2022 £	Group 2021 £	Charity 2022 £	Charity 2021 £
Council loan	900,000	900,000	900,000	900,000
	930,833	941,667	930,833	941,667

A bank loan with capital totalling £1,000,000 from Lloyds Bank was due for repayments on 30 April 2019 but was converted to an overdraft by the bank. The overdraft is guaranteed by BAE Systems who have an indemnity agreement with the Charity. This facility is extended until 30 November 2023 and, as an overdraft, is repayable on demand. The total facility available as at 31 March 2022 is £1,350,000.

The council loan from South Gloucestershire Council is secured by a floating legal charge on the Charity's assets and was due for repayment on 30 March 2019. The the year the loan was renegotiated and interest repayments have commenced.

#### 18. Financial instruments

	Group 2022	Group 2021	Charity 2022	Charity 2021
	£	£	£	£
Financial assets				
Financial assets measured at fair value through income and expenditure	524,973 ———	372,663	254,445 	290,476

Financial assets measured at fair value through income and expenditure comprise cash at bank and in hand.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 19. Statement of funds

Statement of funds - current year

	Balance at 1 April 2021 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2022 £
Unrestricted funds					
Designated funds					
Fixed asset fund	16,722,015	-	(374,814)	310,576	16,657,777
General funds					
General Funds	(2,408,546)	1,624,851	(1,430,458)	(23,328)	(2,237,481)
Share capital	1	-	-	-	1
Reserves (BAC Trading Limited)	846	495,046	(455,788)	-	40,104
	(2,407,699)	2,119,897	(1,886,246)	(23,328)	(2,197,376)
Total Unrestricted funds	14,314,316	2,119,897	(2,261,060)	287,248	14,460,401
Restricted funds					
Aerospace Bristol fund	132,660	-	(10,128)	(97,805)	24,727
Restoration fund	22,083	-	(2,795)	-	19,288
Physcial and Digital Infrastructure fund	244,000	_	(50,685)	(174,513)	18,802
Other restricted funds	40,367	92,572	(58,944)	(14,930)	59,065
	439,110	92,572	(122,552)	(287,248)	121,882
Total of funds	14,753,426	2,212,469	(2,383,612)	-	14,582,283

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 19. Statement of funds (continued)

Statement of funds - prior year

16,732,206				
16,732,206				
16,732,206				
<del></del> -	-	(369,747)	359,555	16,722,014
(2,628,660)	1,870,353	(1,647,858)	(2,382)	(2,408,547)
2,874	36,671	(38,696)	-	849
(2,625,786)	1,907,024	(1,686,554)	(2,382)	(2,407,698)
14,106,420	1,907,024	(2,056,301)	357,173	14,314,316
341,591	148,242	-	(357,173)	132,660
22,083	-	-	-	22,083
	244.000			244.000
<i>4,600</i>	42,580	- (6,813)	-	244,000 40,367
368,274	434,822	(6,813)	(357,173)	439,110
14,474,694	2,341,846	(2,063,114)		14,753,426
	2,874 (2,625,786) 14,106,420 341,591 22,083 - 4,600 368,274	2,874 36,671 (2,625,786) 1,907,024  14,106,420 1,907,024  341,591 148,242 22,083 244,000 4,600 42,580  368,274 434,822	2,874 36,671 (38,696) (2,625,786) 1,907,024 (1,686,554)  14,106,420 1,907,024 (2,056,301)  341,591 148,242 - 22,083  - 244,000 - 4,600 42,580 (6,813)  368,274 434,822 (6,813)	2,874 36,671 (38,696) -  (2,625,786) 1,907,024 (1,686,554) (2,382)  14,106,420 1,907,024 (2,056,301) 357,173  341,591 148,242 - (357,173) 22,083  - 244,000 4,600 42,580 (6,813) -  368,274 434,822 (6,813) (357,173)

# 20. Summary of funds

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 20. Summary of funds (continued)

#### Summary of funds - current year

	Balance at 1 April 2021 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2022 £
Designated funds	16,722,015	-	(374,814)	310,576	16,657,777
General funds	(2,407,699)	2,119,897	(1,886,246)	(23,328)	(2,197,376)
Restricted funds	439,110	92,572	(122,552)	(287,248)	121,882
	14,753,426	2,212,469	(2,383,612)	-	14,582,283

#### Free funds (General Funds)

The free funds of the Charity are used in line with its purposes at the discretion of the Trustees. The free funds of the Charity are in deficit at the year-end. Usually the creation of a designated fund cannot result in a negative general funds position. However, the Trustees have chosen to show the net book value of the tangible fixed assets and heritage assets as a designated fund in order to clearly show the negative free reserves position of the Charity.

#### Fixed asset fund (Designated Funds)

This fund, designated by the Trustees, is set aside at the net book value of the charitable fixed assets and heritage assets.

### **Restricted Funds**

#### **Aerospace Bristol fund**

The fund incorporates all the restricted funds received specifically relating to creating Aerospace Bristol less related overhead costs and capital transfers to the Fixed asset fund. The remaining restricted funds are held to complete outstanding building work relating to building 16M.

# **Restoration fund**

Previously, individual funds were established for the restoration of a Bolingbroke aircraft, a Bristol Fighter F2B aircraft and additionally, in 2017, funds were established for the acquisition of the Bristol Freighter. The funds relating to the Bristol Fighter and Bristol Freighter were fully utilised in 2018 and prior years. This, therefore leaves funds specifically restricted for the restoration of the Bolingbroke aircraft.

#### **Physical and Digital Infrastructure fund**

This fund is to ensure that the charity can react and make critical adaptations to the museum space and digital infrastructure. It has enabled the charity to reopen the museum safely in May 2021 and restart its charitable activities with added breadth.

#### Other Restricted funds

This includes a number of grants received for specific short term projects and activities.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 20. Summary of funds (continued)

# Summary of funds - prior year

	Balance at 1 April 2020 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2021 £
Designated funds	16,732,206	-	(369,747)	359,555	16,722,014
General funds	(2,625,786)	1,907,024	(1,686,554)	(2,382)	(2,407,698)
Restricted funds	368,274	434,822	(6,813)	(357,173)	439,110
	14,474,694	2,341,846	(2,063,114)	-	14,753,426

# 21. Analysis of net assets between funds

# Analysis of net assets between funds - current year

	Restricted funds 2022 £	Unrestricted funds 2022 £	Total funds 2022 £
Tangible fixed assets	-	16,426,837	16,426,837
Heritage assets	-	234,992	234,992
Current assets	121,882	1,013,954	1,135,837
Creditors due within one year	-	(2,284,549)	(2,284,549)
Creditors due in more than one year	-	(930,833)	(930,833)
Total	121,882	14,460,401	14,582,283

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 21. Analysis of net assets between funds (continued)

#### Analysis of net assets between funds - prior year

	Restricted funds 2021 £	Unrestricted funds 2021 £	Total funds 2021 £
Tangible fixed assets	-	16,490,429	16,490,429
Heritage assets	-	234,991	234,991
Current assets	439,110	190,498	629,608
Creditors due within one year	-	(1,659,935)	(1,659,935)
Creditors due in more than one year	-	(941,667)	(941,667)
Total	439,110	14,314,316	14,753,426

### 22. Contingent liabilities

In the event of the sale of the property, the National Lottery Heritage Fund have the right to receive £4,682,000 for a period of 20 years from the completion and opening of the museum which occured in October 2017. No provision has been made in respect of the grant as the conditions are deemed unlikely to occur.

#### 23. Pension commitments

The charity operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £15,045 (2021 - £14,661)

#### 24. Operating lease commitments

At 31 March 2022 the Group and the Charity had commitments to make future minimum lease payments under non-cancellable operating leases as follows:

	Group 2022 £	Group 2021 £	Charity 2022 £	Charity 2021 £
Not later than 1 year	324	2,547	324	2,547
Later than 1 year and not later than 5 years	-	681	-	681
	324	3,228	324	3,228

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 25. Related party transactions

BAC Trading Limited is the trading subsdiary of Bristol Aero Collection Trust. In the financial year ended 31 March 2022 BAC Trading Limited made a gift aid donation of £nil (2021 : £nil) to Bristol Aero Collection Trust. In addition to this, BAC Trading Limited paid management charges of £145,258 (2021: £6,643) to the Charity in respect of rent and overheads. At the year end, £nil was due to the Charity (2021: £85,173) from the subsidiary in respect of short-term intercompany loans. There were no other related party transactions other than those disclosed in the accounts.